## MUDHOROBAHAT MICRO SMALL MEDIUM ENTERPRISE "SMALL AND STRONG"

By Heru Wahyudi



### MUDHOROBAHAT MICRO SMALL MEDIUM ENTERPRISE "SMALL AND STRONG"

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Minor changes are required in the Title; Implications needs to be added; Matters of the Review of literature, Methodology and Results/Discussion Parts of the Article are mixed which needs to be revised and make it appropriate; English correction, All In-text citations' references and missing name of the author in the reference list are required

#### ABSTRACT

**Purpose:** This paper is about Mudhorobah. This research aims to find out the mudhorobah with self-regulating pro 15 and loss sharing (PLS) facing the increase of regional minimum wage (RMW) at the micro small and medium enterprise (MSME) in Indonesia. The background of this research the existence of wage conflict and the threat of urgency of MSME due to the policy of RMW. The theory used is the self-regulating of Ediorno and theory profit and loss sharing of Ibn kaldun.

**Methodology:** The method used case study research conducted on MSME PtM in 6 districts in Lampung Province. Based on its explanation level, this study is a descriptive-comparative study. While based on its objectives, this research is applied research. Processed data are PLS of PtM and RMW in Lampung Province. This study is important to show the self-regulating profit and loss sharing (PLS)at MSME as solution wage problem.

Results: The results showed that; MBM in MSME PtM has self-regulating against UMR increase.

#### Implications: \*Implications need to be added

Keywords: Regional Minimum Wage, PLS, Self Regulating, MSME, UMR increase

#### 1. INTRODUCTION

The government is responsible for realizing the welfare of its people. Creating a set of rules that can ensure the fulfillment of the needs of the whole society is a government obligation in Islam (Huda: 2012; 1). The welfare of the people, especially workers, is reflected in the wages received. The government makes minimum wage regulations (RMW). RMW as a wage that will reflect a decent life (prosper economically). The assumptions of RMW benefits apply in ideal conditions. The increase in the RMW will increase labor supply,



meaning that someone will offer his energies to the company rather than self-employment if there is an increase in the RMW (Sholeh, 2005: 25).

According to Pratomo (2011: 5) the implementation of minimum wage policy in accordance with the 1945 Constitution article 27 paragraphs 2 on decent living. According to Agustine (2013: 45), that "legally", the RMW set by the government is a safety net for companies to pay minimum wages in the hope that the basic needs for workers' lives are relatively close to affordable. Workers receiving RMW will increase their status so that they are not classified as poor, such as research in Riau 2014 by Riva. According to Komro, (2016), a minimum dollar wage increase above the federal wage rate is associated with weight loss of 1% to 2% and a 4% decline in postnatal mortality. The ideal conditions under which RMW comes into force have never occurred in reality (Gittings, 2016). Entrepreneurs want low minimum wage provisions because wages are seen as a burden for employers, whereas workers require a high minimum wage because wages are income, from this condition the RMW is always conflict. Zubair (2015) "gharor on the wage system due to prefixed like interest. The wage system in production will always lead to conflict and unemployment conditions as stated Keynes "wage rigidity causes self-regulating failure". Some studies of adverse impacts of RMW, minimum wages have a negative effect on the welfare of the population, the increase in the minimum wage contributes to unemployment. According to (Basu, 1999), (Couch, 1999), (Makasau, 2007), (Nugroho, 2012), (Pitartono, 2012), (Putro, 2013). According to Dube (2016) Minimum Wage The minimum wage has a considerable negative effect on labor absorption, Fraja (1999) due to the determination of minimum wage, and then the company will make the working conditions harder. According to Macpherson (2002), the entry into force of the minimum wage will result in approximately 131,000 to 222,000 workers who lost their jobs. According to Fernandez (2016), there is a debate on the coordination of minimum wages at the level of the European Union (EU). RMW is a capitalist wage model, where wages are a burden for employers. RMW is always experiencing a wage conflict that entrepreneurs want a low RMW, while trade unions demand a higher RMW. Based on the conventional economic perspective, wages are a burden to be borne by the businessmen/investors, so that investors always want a light burden (wage). Meanwhile, from the worker perspective, wages are a source income for welfare, so that workers want higher wages, in order to increase their welfare. From this different point of view, RMW as the conventional wage will never be a solution and will always cause problems. RMW in Lampung Province also always increase,



in the year 1996 value of RMW Rp. 114.000 and in the year 2016 RMW Rp. 1.581.000 means RMW for 20 years increased by 1,286%, but the wage conflict is not completed. The RMW impact for Micro, Small and Medium Enterprises (MSME) will be fatal due to the fact that the company is not able to pay the minimum wage whereas MSME is an urgent sector in the Indonesian economy (Amalia, 2009). Indeed Islam with its monetary system has profit and loss sharing (PLS) system to overcome the wage problem. In Lampung, one of the MSME to apply PLS is Puti Minang Group (PtM) by applying Model Bismillah Mato (MBM). So the employees do not get a certain nominal of salary, but they get a profit share proportion, while the amount of the wage will be known after the business is run. Based on the background problem above, so the issues which will be discussed are: PtM does not use RMW, Can the PLS system gives nominal wage which is greater than RMW?

#### 2. LITERATURE REVIEW

This research is a case study research. Based on its explanation level, this study is a descriptive-comparative study. Descriptive research is the kind of research that provides a description of a situation clearly without any object treatment under study, comparative research means are comparing. While based on its objectives, this research is applied research. The data used is the financial profit sharing report of Puti Minang Group at the initial time and last year studied (2016), and the RMW in 2009 and RMW in 2016 from BPS Lampung Province. Research location in 6 regencies/cities in Lampung Province in Indonesia. The data used for profit sharing report from 392 informants and RMW Lampung Province. Data source from PtM's financial section, and BPS of Lampung Province. Using a hypothesis test with different test equipment with two samples (independent sample t-test) and Descriptive analysis (Mean, Maximum, Minimum).

Hypothesis statement: the average value of PLS PtM MBM is greater than the value of RMW.

#### 2.1. Mudhorobah

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Basically, Mudhorobah is a model of business cooperation between two parties where one party provides all capital and one other party as the manager, with agreements for certain



results. Mudhorobah with this understanding is based on the opinions of several experts as follows:

According to Mansur (2007; 142) mudharobah is a contract of business cooperation between two parties where the first party (shohibulmaal) provides all capital (100%), while the other party becomes manager (mudharib), business profits are divided between capital owners and managers according to a certain ratio according to the agreement set forth in the contract, for example, 50%: 50% or 40%: 60%, and so on.

According to Ash Siddiqi (1996; 8), Chapra (2000; 30), Lewis (2001; 60), Antonio (2001; 91)Ash Shadr (2008; 330) 'aqd al mudharabah (silent partnership contract) is a special type of partnership between workers (active partners) and capital owners (passive partners), where the worker agrees to "rotate" capital in trading with the upper MBM system profit. Misaman (2008; 530), and Iqbal (2008; 143) mudhorobah emphasizes profit sharing between capital owners and entrepreneurs who receive capital

Self-regulating is able to regulate itself, can neutralize fluctuations automatically so that the economy is free from fluctuations, always in a state of full employment so that the economic crisis does not occur, (Ediarno, 2016).

Regional Minimum Wage (UMR), which is the lowest monthly wage set by the government that applies to one region, is the minimum wage that must be given to workers, with which it can meet the needs of decent living (KHL) according to Labor Law No. 13 of 2003, Chapter X Article 88-91. In Article 88 (4) Profit (loss and loss sharing) according to Jusmaliani (2005; 54) is a model of cooperation between two parties in running a business, investors (investors) and entrepreneurs who contribute expertise, skills, to manage businesses, with the provisions of both parties entitled to the results to be achieved, and the determination of rights based on percentages because no one can ensure profits and not the number of funds invested. The profit sharing is business result proportion distribution in the percentage size over the possible real profits/losses to be achieved by the cooperating parties. The total nominal for the results will fluctuate according to the real income of the fund utilization. According to (Karim, 2007), profit sharing ratio is the business distribution guidance if the business is creating profits. It is not only agreed about the profit distribution, but it is also



agreed to the underwriting costs, if the cost is borne by the executive, so the revenue sharing is done, and if it is agreed that the cost is borne by the investors, meaning the profit sharing is done. According to (Muhammad, 2002), the profit sharing system is the cooperation between capital owners and entrepreneurs to share profits or losses, so that by this economic cooperation, it will create equality and togetherness.

MSMEs according to Law No. 20 of 2008 concerning MSME criteria: Criteria for Small Businesses namely: having a net worth of more than Rp.50,000,000  $\leq$  Rp. 500,000,000 excluding land and building of business premises; or have annual sales of more than Rp.  $300,000,000 \leq$  Rp. 2,500,000,000, the number of workers is 5-19 people. Criteria for Medium Business is to have a net worth of more than Rp.  $500,000,000 \leq$  Rp. 10,000,000,000 does not include land and buildings of business premises or have annual sales of more than Rp.  $2,500,000,000 \leq$  Rp. 50,000,000,000 and the number of workers is 20-99 people.

#### 3. METHODOLOGY

#### 3.1 Comparison PLS And RMW WithOne Sample T-Test

To know the comparison between the PLS and RMW it is used *one sample t-test* With SPSS 15 software. RMW Lampung Province in 2009 is Rp. 691.000 and in 2016 is Rp.1.581.000, then obtained the following output in Table 1.

one sample Test 95%confidence interval of the Difference Sig (2mean df upper description tailed) difference lower pls 2009 7.159 392 ,00064053,6 1136798 888666,6 pls2009x 7,552 378 ,000 739163.9 934952.6 543375.3 pls2016 10.496 392 ,000 1452500 1175873 1729127 pls2016x 11.257 378 ,000 1292090,2 1062491 1521689

Table 1.Output Comparison PLS and RMW

From table 1, it is known that The conclusion is that H0 is rejected. So it can be concluded that it is true that 95% of confidence level statistically is proven, that significantly the average PLS in 2009 is bigger than the RMW in 2009, without entering the data of PLS for manager is bigger than the RMW in 2009, the average PLS in 2016 is bigger than the RMW in 2016,



and the average PLS in 2016 excluding the data of PLS for manager is bigger than the RMW in 2016. So statistically with a 95% confidence level, it can be ascertained that the value of PtM revenue sharing in 2016 exceeds the RMW of2016, so all PtM workers earn money PLS of 2016 is greater than the RMW 2016. The results of this study into the real evidence Ediarno statement that the PLS will lead to self-regulating. Self Regulating is able to regulate itself, can neutralize fluctuations automatically so that the economy free from fluctuations, always in a state of full employment so that the economic crisis does not happen, (Ediarno, 2016)

#### 3.2 Comparison PLSand RMW by deskriptif

Table 2. Comprison Mean, Maximum and Minumum PLS with RMW

|                  | RMW  | MBM  |      |     | MBM   |      |     | MBM  |      |     |
|------------------|------|------|------|-----|-------|------|-----|------|------|-----|
| Name PtM         | 2016 | Mean | Δ    | %   | Max   | Δ    | %   | Min  | Δ    | %   |
| RPA              | 1581 | 3069 | 1488 | 94  | 4309  | 2728 | 173 | 2114 | 533  | 34  |
| Darrusalam       | 1581 | 3729 | 2148 | 136 | 6213  | 4632 | 293 | 2752 | 1171 | 74  |
| Hj.ir.Pahoman    | 1581 | 2681 | 1100 | 70  | 4258  | 2677 | 169 | 1919 | 338  | 21  |
| Hj.ir.Pengajaran | 1581 | 4309 | 2728 | 173 | 6954  | 5373 | 340 | 2559 | 978  | 62  |
| Lab.Ratu         | 1581 | 3036 | 1455 | 92  | 5334  | 3753 | 237 | 1758 | 177  | 11  |
| TjSeneng         | 1581 | 3839 | 2258 | 143 | 5741  | 4160 | 263 | 2798 | 1217 | 77  |
| Palapa           | 1581 | 4004 | 2423 | 153 | 6526  | 4945 | 313 | 2921 | 1340 | 85  |
| Gd. Meneng       | 1581 | 3493 | 1912 | 121 | 5083  | 3502 | 222 | 2685 | 1104 | 70  |
| SumurBatu        | 1581 | 3720 | 2139 | 135 | 6178  | 4597 | 291 | 2755 | 1174 | 74  |
| Pahoman          | 1581 | 3784 | 2203 | 139 | 6668  | 5087 | 322 | 1779 | 198  | 13  |
| pesawaran        | 1581 | 4695 | 3114 | 197 | 7799  | 6218 | 393 | 2959 | 1378 | 87  |
| Pringsewu        | 1581 | 5786 | 4205 | 266 | 10607 | 9026 | 571 | 3071 | 1490 | 94  |
| Hjmena           | 1581 | 5554 | 3973 | 251 | 10591 | 9010 | 570 | 2553 | 972  | 61  |
| Cdmas            | 1581 | 4018 | 2437 | 154 | 6359  | 4778 | 302 | 2828 | 1247 | 79  |
| Supplier         | 1581 | 4739 | 3158 | 200 | 6831  | 5250 | 332 | 3634 | 2053 | 130 |
| Bdjaya           | 1581 | 3565 | 1984 | 125 | 5061  | 3480 | 220 | 2710 | 1129 | 71  |

Resource: Result, 2017.

Description,  $\Delta$ ; changes when compared to RMW 2016 (1,581,000).

Based on Table 2.it is known that PtM with the MBM gives money exceeds the RMW in 2016 whereas RMW 2016 has increased by 1,286% for 20 years, up 13% from RMW 2016. This result proves that despite the increase of RMW by 13% the share of MBM PtM still has self-regulating/ adaptability capability to increase RMW, there is even MBM with the lowest profit-sharing value as much as three times RMW 2016 as in PtM Supplier. The results of

this study are in accordance with the results of Setiawan's research (2016) "profit sharing system works well in generating profitability, more equitable in distributing wages, and creating higher productivity.

#### 3.3 Comparison PLSin 2015 with 2016

Self-regulating ability among PtMThe MBM is contained in Table 3.

Tabel 3.Compare MBM Money 2015 with MBM 2016 (in 000)

| Name PtM        |       | Mean  |      | l N   | <b>Maximum</b> |          | l N                    |      |          |
|-----------------|-------|-------|------|-------|----------------|----------|------------------------|------|----------|
| 1 (41110 1 1111 | th201 | Th201 |      | Th201 | Th201          |          | Minimum<br>Th201 Th201 |      |          |
|                 | 5     | 6     | Δ    | 5     | 6              | $\Delta$ | 5                      | 6    | $\Delta$ |
| RPA             | 3068  | 3069  | 1    | 4212  | 4309           | 97       | 2381                   | 2114 | -267     |
|                 |       |       | 114  |       |                |          |                        |      | 103      |
| Darusalam       | 2587  | 3729  | 2    | 3913  | 6213           | 2300     | 1718                   | 2752 | 4        |
| hj.ir           |       |       |      |       |                |          |                        |      |          |
| pahoman         | 2471  | 2681  | 210  | 5003  | 4258           | -745     | 1710                   | 1919 | 209      |
| hj.ir.          |       |       | 205  |       |                |          |                        |      |          |
| Pengajaran      | 2253  | 4309  | 6    | 4542  | 6954           | 2412     | 1739                   | 2559 | 820      |
| Lab. Ratu       | 3234  | 3036  | -198 | 5056  | 5334           | 278      | 2058                   | 1758 | -300     |
| tj.seneng       | 2894  | 3839  | 945  | 4976  | 5741           | 765      | 2102                   | 2798 | 696      |
| Palapa          | 3293  | 4004  | 711  | 4973  | 6526           | 1553     | 2330                   | 2921 | 591      |
| Gd. Meneng      | 4279  | 3493  | -786 | 7513  | 5083           | -2430    | 2782                   | 2685 | -97      |
|                 |       |       |      |       |                |          |                        |      | 105      |
| Sumurbatu       | 2968  | 3720  | 752  | 5215  | 6178           | 963      | 1702                   | 2755 | 3        |
| Pahoman         | 2993  | 3784  | 791  | 5719  | 6668           | 949      | 1723                   | 1779 | 56       |
| Pesawaran       | 3981  | 4695  | 714  | 7262  | 7799           | 537      | 2818                   | 2959 | 141      |
|                 |       |       | 164  |       |                |          |                        |      |          |
| Pringsewu       | 4142  | 5786  | 4    | 8004  | 10607          | 2603     | 2076                   | 3071 | 995      |
|                 |       |       | 127  |       |                |          |                        |      |          |
| Hjmena          | 4276  | 5554  | 8    | 9611  | 10591          | 980      | 1760                   | 2553 | 793      |
|                 |       |       |      |       |                |          |                        |      | 102      |
| Cdmas           | 3470  | 4018  | 548  | 7050  | 6359           | -691     | 1805                   | 2828 | 3        |

Source: Result, 2017

Auto Self regulating PtM compares between the MBM with the previous year's MBM. Table 3 Provide important information that is based on the ratio of the value known to the majority of MBM PtM has increased. So the general conclusions of 16 PtM as much as 14 PtM or (88%) have made visible progress from the positive change of MBM value obtained, two PtM decreased MBM. The decrease of MBM is still above RMW which has been up 13%.



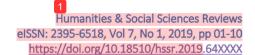
The results of this study are in accordance with Ibn Khaldun "profit sharing as a fair way to divide the production surplus".

4. DISCUSSION

These results are concrete evidence of the true opinion that MBM has self-regulating, using the MBM model all resources should be used in full employment conditions, no one should be unemployed or wasteful. All resources must work together in order to obtain the expected revenue share. The results showed that; MBM in MSME PtM has self-regulating against RMW increase. The results of this study are in line with Ibn Taimyah "iwad al mithl", Keynes "wage rigidity causes self-regulating failure," Pigou "the plasticity of wage model for the economy to be adaptive" self-regulating ".

The result of the research differs from Smith's thought that "classical economic flow" of the wage system in the production system would be "self-regulating", since RMW always creates a wage conflict and always the winner, the workers are always oppressed. The results of this study differ from Ricardo's idea of the new classical economy "the classical market economy mechanism of surplus production rights of employers (employers)". The result of this study is different from Marx's production surplus rights belonging only to the workers, in the MBM the production surplus is the common property of the workers and the financiers.

The business with the MBM model is demanded good synergy in all parts because with the MBM is not certain, the profit sharing is also uncertain. The revenue share will be known after the difference with the RMW that has been known how much its value since set. Business with the pattern PLS if not in good synergy then it will affect the results of the business that will impact on the results that will be accepted. The results of this study in accordance with the revelation of Nafik (2008: 11) MBM system is a tool that will generate greater efficiency for industrial workers because there is a share of the profits they earn are expected to be more active and diligent to maintain goods and tools production. So as they become more active the parts for them will increase and the entrepreneur gets an increased profit.





The result of this research is a real proof of mudharobah superiority in MBM model such as Qorashi (2007: 155), that with mudohrobah will get many benefits that are: first, mudhorobah harmonize workers and capitalist, raise the workers by changing it from just tool in the production process to position partners. Second, mudhorobah can increase the production of workers, as well as encourage workers' interest in the success of trade and the plans at hand. Third, mudhorobah fosters job income by increasing the share earned during profit-seeking, so mudhorobah helps in saving or facing unusual spending. Fourthly, mudhorobah prevents unemployment by building lasting relationships between property owners and workers. Fifth, mudhorobah opens the door of economic cooperation between capital owners and workers on a fairground. Sixth, in fact, mudhorabah avoid the expansion of individual capital because the profits must be distributed in a fair way between the two parties. Claudiu Hanet in Qorashi (2007: 15) says modhorobah meaning takes advantage of benefits to make it happen and the danger of loss to avoid it ', this far-reaching view is a natural education for the potentials of a noble human mind. Prodon in Qorashi (2007: 16) mudhorobah can create and renew, meet needs, and solve various problems. Mudhorobah is like the spirit of creating everything, mudhorobah is the original economic potential because it is always awake, does not spend its resources, be vigilant in prosperity, very brave in difficulty, respect opinion, visualize form, put boundaries, argue, orders, rules, and moves jobs, capital, and commerce! That is his head and these are his members, his master walks accompanied by his glory.

The profit sharing model is greatly appreciated human values and based on the natural effort, where the real results will be a benchmark in wages. By the profit sharing model, the capital owners do not make wages as a cost, since the actual costs are those costs arising in order to generate profits. Without any wage as the cost, meaning that the capital owners (entrepreneurs) will have the appropriate opportunity for business development/expansion.

On the other hand, the profit sharing model will motivate employees to achieve the biggest profit because the greater the profit obtained, it will have an impact on the amount of profit result that will be received, and the smaller the profit is earned, the less profit sharing will be received. The profit sharing model will be motivated so that in this profit sharing system, the employees with the same job will be able to obtain different real results in business branches. The wage model of profit sharing trains the employees not to be so concerned with the work



position, but they will be very concerned with the real results of the business carried on because these results will be shared.

With the above framework, it can be concluded that the PLS is avoided from wage determination conflicts between capital owners and workers. By this profit sharing model, so there will be high motivation to increase productivity in order to obtain greater results. The greater results will have an impact on the acceptable result, so by this profit sharing model, it will exceed the RMW

#### 5. CONCLUSION

The total nominal for the PLS will fluctuate according to the real income of the fund utilization. MBM PtM has Self-regulating to the RMW increase as evidenced by all the average PtM revenue share in 2016 exceeds the regional minimum wage. All the average nominal PLS used PtM in 2009 and 2016 can exceed RMW, so the PLSas the substitution of RMW in micro, small and medium enterprise Indonesian. The government needs to try to make a policy of the PLS model as a determinant of labor wage.

\* All In-text citations must be hyperlinked with full references and do English correction before resubmission

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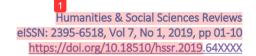
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